COMPARISON OF "FABRIC" CRACK REPAIR SYSTEMS

Not surprisingly, the success of the ARMOR® Crack Repair System has spawned imitations. Despite what they claim in their marketing materials, neither of these two new products are as good as ARMOR®. Don't make the mistake of using one of them, assuming that they are "just like ARMOR®," only to be disappointed when it fails. An "approved equal" to the ARMOR® Crack Repair System does not exist.

| | ARMOR® | Riteway | Guardian |
|-------------------------|------------|-----------|-------------|
| Width of Repair | 36" | 29" | 27" |
| # of Layers Over Crack | 3 | 2 | 1 |
| Thickness of Repair | Thinnest | Thick | Thickest |
| Time to Install & Prime | Least Time | More Time | More Time |
| Slipsheet Technology | Yes | No | No |
| Dry Material Cost | Least \$ | More \$\$ | Most \$\$\$ |
| Year of Origin | 1993 | 2006 | 2003 |
| Years of R&D | 7 Years | <1 Year | <1 Year |

WIDTH OF REPAIR: The ARMOR® Crack Repair System is the WIDEST of all three systems. Wider is better. Narrow repairs crack along the outside edge of the repair. During our R&D years, we tried narrow repairs, only to discover that they always failed after a few short years.

OF LAYERS OVER CRACK: The ARMOR® Crack Repair System utilizes 3 layers of material over the crack. Two of these layers are fabric. The others use less layers. During the R&D years, we tried less layers of fabric and concluded that 3 layers last more than twice as long as 2 layers.

THICKNESS OF REPAIR: Despite having the most layers, the ARMOR® Crack Repair System is almost 1/2 the thickness of the other products. Thinner repairs are easier to hide and less visible when the entire job is finished. Thick repairs are difficult to hide, affect rainwater runoff, and often cause puddles. Guardian is the thickest at .067", Riteway is .056", and ARMOR® is the thinnest at .035".

TIME TO INSTALL & PRIME: The ARMOR® Crack Repair System has more layers than either of the other two systems. Thus, it takes a little longer to apply our fabrics than it does theirs. However, because our completed repairs are almost half the thickness of the others, ours take less primer coats of A/R to hide the repairs. Less coats + less time waiting for each coat to dry = less total time to install our product.

SLIPSHEET TECHNOLOGY: The middle 6 inches of the ARMOR® Crack Repair System is purposefully NOT bonded to the court. This "slipsheet" allows more of the fabric to expand as the crack widens in the winter without the fabric ripping. Neither of the other systems employ this proven technology. **DRY MATERIAL COST:** The ARMOR® Crack Repair System is the least expensive of the three crack repair systems, despite 24 hour customer support and marketing materials provided FREE to our contractors. We do not increase our prices every year, in fact, we have not increased our prices in nearly 10 years and have no intentions of doing so.

YEAR OF ORIGIN: The ARMOR® Crack Repair System began in 1993, 10 years before either of the other systems appeared. Since that time, our product has been successfully keeping structural cracks from reappearing on the surface of tennis courts in 45 states and 13 countries...and counting.

YEARS OF R&D: Before introducing the ARMOR® Crack Repair System to the industry, it was tried, tested, and perfected for 7 years. The other systems were on the market in less than one year.

